

RFE NO. C-2(b)/EOI/500/198/2017

FORMAT NO. : CEL/FR/MMD/03(01)

CENTRALELECTRONICSLIMITED
(A Public Sector Enterprise)



**REQUEST FOR THE EMPANELMENT (RFE)
OF
SYSTEM INTEGRATOR FOR THE SECURITY &
SURVEILLANCE WORKS/PROJECTS**

RFE Number: C-2(b)/EOI/500/198/2017

Assistant General Manager (Materials)
Materials Management Division
Central Electronics Limited,
4, Industrial Area, Saur Urja Marg, Sahibabad-201010(UP)INDIA
Tel.No.0091-120-2895145FaxNo.0091-120-2895148
Email:mmd@celsolar.comWebsite: www.celindia



CENTRALELECTRONICSLIMITED

(A Public Sector Enterprise)

4, Industrial Area, Saur Urja Marg, Sahibabad-201010(UP)INDIA
Tel.No.0091-120-2895145FaxNo.0091-120-2895148
Email:mmd@celsolar.com, Website: www.celindia.co.in

Request for Empanelment (Notice)

RFE Number: C-2(b)/EOI/500/198/2017

Dated: 28.07.2017

Central Electronics Limited invites request for empanelment (RFE) from the various System Integrator (SI) working in the field of Security & Surveillance/IT & Networking for more than 03 year and are financially & technically capable parties having relevant experience as System Integrator (SI) for empanelment with CEL for marketing and project execution of Security years & Surveillance projects. CEL shall sign an agreement for long term cooperation and services tie-up with the short listed bidders. Interested parties are requested to submit their proposal on any working days to Undersigned along with supporting documents/credentials.

For details please visit our website: www.celindia.co.in/tender.asp

The proposal should be quoted with the RFE Name & Number along with the Name of the firm submitting the proposal on the outer envelope which should be sealed.

Please see Document Control Sheet at Annexure -1.

For **CENTRAL ELECTRONICS LIMITED**

Sd-

Assistant General Manager (Materials)

Materials Management Division

Annexure-A**Document Control Sheet**

RFE Reference No.	C-2(b)/EOI/500/198/2017
Name of Organization	Central Electronics Limited
Tender Type (Open/Limited/EOI/Auction/Single)	OPEN
Tender Category (Services/Goods/works)	Services
Type/Form of Contract (Work/Supply/ Auction/Service/Buy/Empanelment/Sell)	Empanelment
Payment Mode (Online/Offline)	Offline
Date of Issue/Publishing	29.07.2017 (10:30:00 Hrs)
Document Download/Sale Start Date	29.07.2017 (13:00 Hrs)
Document Download/Sale End Date	31.03.2018 (15:00 Hrs)
Bid submission Start Date	31.07.2017 (09:30 Hrs)
Date and Time for Submission of Bids	All working Days (09:00 Hrs to 15:00Hrs)
Date and Time of Opening of Bids	On Every 4 th Saturday of the Month at 15:30 Hrs



CENTRALELECTRONICSLIMITED

(A Public Sector Enterprise)

4, Industrial Area, Saur Urja Marg, Sahibabad-201010(UP)INDIA

Tel.No.0091-120-2895145FaxNo.0091-120-2895148

Email:mmd@celsolar.com, Website: www.celindia.co.in

Important Instructions:

1. The following documents/Annexure are part of tender documents:
 - a) Vender Data should be submitted in the format for submission of Vendor Data as per.
 - b) Proposal will be open on every 4th Saturday
 - c) Proposals received will be processed immediately.
2. Request for Empanelment Acceptance Letter Annexure 'B'
3. Format for Submission of Vender Data Annexure 'C'
4. Performance Bank Guarantee Format Annexure 'D'

1. About Central Electronics Limited

Central Electronics Limited (CEL) is a Central Public Sector Enterprise (CPSE) under the Department of Scientific & Industrial Research (DSIR), Ministry of Science & Technology, Government of India which has been working in a number of high technology and strategic areas, including defense electronics, integrated security & surveillance systems, solar photovoltaic and Railway signaling equipment.

In the SSG business CEL is expanding across the entire gamut of products including CCTV, DVR, Storage, X-ray baggage Scanner, UVSS, DFMD, HHMD, Thermal Cameras, SWIR Image System etc.

- 2. Purpose:** The purpose of this RFP is to empanel System Integrator (SI) for project execution & to enable CEL to participate in various projects/tenders of Security & Surveillance through pre-bid and post bid award of work through limited tender among empanelled SIs.

- 3. Method of Operation:** After issue of Letter of Intent for empanelment, SI is required to sign the standard SI Empanelment Agreement with CEL. More than one SI may be empaneled in each category. Once the agreement has been signed with the System Integrators selected through the open RFE, both the parties shall share the market intelligence with the each other in order to understand the best solution possible for the Project/tender. The selection of SI for the project/tender execution will be done as stated bellow

3.1. Pre-bid tie-up model: CEL willing to submit its proposal for any requirement/tender, it will float a tender/enquiry among the empaneled SI for the “PRE-BID TIE-UP”. Pre-bid tie up will be done with bid successful bidder (SI). The main purpose of this tender will be as follow

3.1.1. To enable CEL to participate in the customer tender.

3.1.2. To enable CEL to submit its techno commercial proposal.

The tie-up will be for the all techno-commercial support required to CEL for the above type requirement/tender. For above referred purpose CEL will float a limited tender among the empanelled SI for the pre-bid tie-up. CEL will sign an agreement with the Successful bidder for the pre-bid tie-up. The Successfully selected bidder will have to carry out all the activity like site survey, techno-commercial preparation, taking MAF/support form OEMs for CEL etc.

3.2. Post-Bid tender model: In case, CEL receives the order without the pre-bid tie-up than it will float a tender among the empanelled SI's for the “POST AWARD” of the work.

- 4.** CEL proposes to enter 02 years agreement with the short-listed SI(s) for the fulfillment of the purpose of this RFP. This Agreement shall be mutually decided. A non-disclosure agreement shall also be signed

5. Instructions to Bidders:

5.1. The bidder should ensure that the application is filled as per the templates annexed.

5.2. The bidder should not tamper the templates, and file types. If any additional information should be provided in a separate sheet where required.

5.3. Every page of the proposal should necessarily be signed and seal.

5.4. The page numbers should be mandatorily provided in the pre-qualification template where supporting document proofs are highlighted that meets the criteria appropriately. The bidder should avoid submitting extra documents that are not relevance to the pre-qualification criteria.

5.5. It is the responsibility of the bidder highlighting the value of items in each of the supporting document proofs and numbered that are relevant to pre-qualification criteria to consider its value at the time of evaluation.

6. Eligibility Criteria:

S L No.	Eligibility Criteria	Document to be Submitted
1.	SI should be in the field of Security & Surveillance/IT & Networking for more than 03 years.	Company Registration certificate along with Order Copy
2.	<p>The bidder must have successfully complete project of electronics security (i.e. IP CCTV/IT Networking/security & surveillance) in Govt. Deptts. /PSUs.</p> <p>a) One project of 2.5 Cr or more during last three financial year i.e.2014-15, 2015-16 and 2016-17. Or</p> <p>b) Two projects of electronics security (i.e. IP CCTV/IT Networking) 1.8 Cr or more during last three financial year i.e. 2014-15, 2015-16 and 2016-17. Or</p> <p>c) Three projects of electronics security (i.e. IP CCTV/IT Networking) 1.2 Cr during last three financial year i.e. 2014-15, 2015-16 and 2016-17.</p> <p>d) PO/Work order should involve the Supply, Installation and Testing work. Pure supply work done in field of Security & surveillance/IT Networking will not be considered for the above criteria.</p> <p>e) Purchase/work Order submitted will be verified by the CEL.</p>	PO copy with work completion certificate.
3.	The firm/bidder should have experience of implementing at least three (3) security & Surveillance projects/IT Networking for Govt. Deptts./PSUs in last 05 years.	PO copy with work completion certificate.
4.	The firm should submit undertaking/ Declaration regarding no delisting/banning by any Govt. or Quasi Govt. agencies or PSUs.	Affidavit on a non-judicial paper worth Rs.100.00 , (Mentioned the EOI Number & Name)

5.	Power of Attorney in favour of the person authorized to sign the Agreement	<p>a) In case of company memorandum of association and article of association along with a board resolution authorising the concern person to sign and submit the tender shall be annexed with this tender.</p> <p>b) In case of partnership copy of partnership deed along with certificate of registration issued by registrar of firms will be required to be submitted along with the tender/EOI signed by one of the partner. In case the EOI/Tender is signed by the authorised signatory i.e. other than the partner of the firm an authorisation given by all the partner of the firm needed to be enclosed additionally.</p> <p>c) In case of Sole proprietor, the undertaking form the proprietor would be needed (self-declaration)</p>
6.	Company Registration Certificate	Company Registration Certificate
Financial:		
7.	Balance sheet & Profit and Loss account for the last three financial years i.e. 2013-14, 2014-15, 2015-16 or 2014-15, 2015-16 2016-17 (Provisional certified by CA).	Note: The CA Membership number & Firm registration number (FRM No.) should also be mentioned.
8.	Firm Should not been black listed or on holiday listed anytime in the past by any Government/ Semi Government Agency.	<p>The firm should submit undertaking/ Declaration regarding no delisting/banning by any Govt. or Quasi Govt. agencies or PSUs</p> <p>Affidavit on a non-judicial paper worth Rs.100.00 , (Mentioned the EOI Number &Name)</p>
9.	The bidder should have positive net-worth for last 3 years and should be profit making for last 3 years.	<p>a) Certificate from the CA in India</p> <p>b) The firms has to submit the balance sheet duly certified by practicing CA for the last three financial year ending 31st March 2017.</p> <p>Document: duly certified by practicing Chartered Accountant mentioning Membership No. and Firm registration Number (FRM No.)</p>
10.	<p>Bidder Should have valid</p> <p>a) Sale Tax /Service Tax/GST Registration</p>	Document as applicable.

	Certificate b) PAN Registration	
11.	Last Three Year ITR return (Income tax return)	Copy of ITR returns
12.	Provident fund and ESI details	
13.	<p>The System Integrators should have strength of skilled Employees in network/ system integration/ Security & Surveillance field on its payroll as below:</p> <ol style="list-style-type: none"> 1) Category A+: 10 employees. Employees should have educational & tanning qualification as below: <ol style="list-style-type: none"> a) Network Certification: 02 b) IT/Security OEM Certification: 02 c) B.Tech/Diploma/BSc(P,M,C/General): 06 2) Category A: 10 employees. Employees should have educational & tanning qualification as below: <ol style="list-style-type: none"> a) Network Certification: 02 b) IT/Security OEM Certification: 02 c) B.Tech/Diploma/BSc(P,M,C/General): 06 3) Category B: 07 employees. Employees should have educational & tanning qualification as below: <ol style="list-style-type: none"> a) Network Certification: 01 b) IT/Security OEM Certification: 02 c) B.Tech/Diploma/BSc(P,M,C/General): 04 4) Category C: 05 Employees. Employees should have educational & tanning qualification as below: <ol style="list-style-type: none"> a) Network Certification: 01 b) IT/Security OEM Certification: 01 c) B.Tech/Diploma/BSc(P,M,C/General): 03 	<p>For the employee the firm will give undertaking on company letter head and will submit the Degree and Skill certificate (Duly signed and stamped by the firm and the respective employee)</p>
14.	<p>Category Turnover in any of the last 3 years:</p> <p>A+ (Very Large Business) Turnover greater than Rs. 25 Cr (in any year of last 3 financial years).</p> <p>A (Large Business) : Turnover in between Rs.15 to 25 Cr (in any year of last 3 financial years).</p> <p>B (Medium Business): Turnover in between Rs.05 to Rs.15 Cr. (in any year of last 3 years)</p>	<ol style="list-style-type: none"> a) Certificate from the CA in India b) The firms has to submit the balance sheet duly certified by practicing CA for the last three financial year ending 31st March 2017. <p>Document: duly certified by practicing Chartered Accountant mentioning Membership No. and</p>

	C (Small Business): Turnover 01-05 Cr. (In any year of last 3 financial years)	Firm registration Number (FRM No.)
15.	Consortium: <ol style="list-style-type: none"> Proposal can be submitted by a consortium of firms. A company cannot propose to be member of more than one consortium for submission of proposal against this EOI. The lead member of the consortium shall be the company meeting all the technical eligibility criteria. The consortium jointly shall meet all the other eligibility criteria's. For a bidding consortium, the Consortium Agreement clearly specifying the name of the lead member should be enclosed with the bid. Consortium Agreement executed jointly by member companies of Consortium on anon-judicial stamp paper of Rs. 100/- should be duly signed by the signatory duly authorized by BoD/ MD to sign the agreement. Agreement shall be signed with the lead member and the lead member shall be liable to execute the contract and payment under the contract shall be released to the lead member on behalf of the consortium. 	<ol style="list-style-type: none"> Covering letter from the consortium parties Signed and Stamped copy of consortium agreement. Authorization in favour of person signing the consortium as per Clause eligibility criteria Clause No. 5

7. The empanelment shall be done under the following 3 categories, namely A+, A, B and C

Category	Turnover in any of the last three financial years
A+ (Very Large Business)	Turnover greater than Rs. 25 Cr (in any year of last 3 financial years).
A (Large Business) :	Turnover in between Rs.15 to 25 Cr (in any year of last 3 financial years).
B (Medium Business):	Turnover in between Rs.05 to Rs.15 Cr. (in any year of last 3 years)
C (Small Business):	Turnover 01-05 Cr. (In any year of last 3 financial years)

8. The System Integrators should have strength of skilled Employees in network/ system integration/ Security & Surveillance field on its payroll as below:

Category	Strength of skilled Employees
A+ (Very Large Business)	10 employees. Employees should have educational & training qualification as below: <ol style="list-style-type: none"> Network Certification: 02 IT/Security OEM Certification: 02 B.tech/Diploma/BSc(P,M,C/General): 06
A (Large Business) :	10 employees. Employees should have educational & training qualification as below: <ol style="list-style-type: none"> Network : 02

	b) IT/Security OEM Certification: 02 c) B.Tech/Diploma/BSc(P,M,C/General): 06
B (Medium Business):	7 employees. Employees should have educational & tanning qualification as below: a) Network Certification: 01 b) IT/Security OEM Certification: 02 c) B.Tech/Diploma/BSc(P,M,C/General): 04
C (Small Business):	5 Employees. Employees should have educational & tanning qualification as below: a) Network Certification: 01 b) IT/Security OEM Certification: 01 c) B.Tech/Diploma/BSc(P,M,C/General): 03

9. Once, CEL selects a SI through this EOI for a particular category, it shall issue a Letter of Intent for Empanelment to the SI for signing the agreement.

9.1. The selected SI is required to submit Security Deposit as below for satisfactory fulfilment of terms and conditions of this agreement.

Category	Category Amount of Security Deposit
A+ (Very Large Business)	A+ Rs. 10 Lacs
A (Large Business) :	A Rs. 7.5 Lacs
B (Medium Business):	B Rs. 5 lacs
C (Small Business):	C Rs. 2.5 lacs

- 9.2.** The Security Deposit shall be valid for six months beyond the validity of the agreement. The security money can also be submitted in the form of Bank Guarantee or demand draft. The demand draft should be in favour of Central Electronics Limited and payable at Delhi .No interest shall be payable on the security money deposited. The security money may be deposited through TT/SWIFT into CEL's account with Syndicate Bank. The details of account are as below:

Beneficiary Name: Central Electronics Limited

Beneficiary Account Number/IBAN: 87761250000014

Beneficiary Bank SWIFT Address/BIC: SYNBINBB161

Beneficiary Bank Name: Syndicate Bank

Beneficiary Bank Address: Sahibabad Branch, CEL Complex, Plot No. 1, Site 4, Sahibabad 201010 INDIA

- 9.3. Agreement Validity:** The agreement shall normally be valid for a period of two years and can be further extended for a period as decided by CEL on receipt of written request from the SI.
- 10.** The Proposal received will be opened on every fourth Saturday of the month. The bidder will be called for the technical presentation.
- 11.** Proposal submitted will go through the technical Presentation scrutiny before evaluation. Presentations will be held with the CEL-SSG technical team on fourth Saturday of the month.
- 12.** CEL reserves the right to reject any or all proposals received or accept any or all proposals.
- 13.** CEL reserves the right to waive minor deviations and add minor modifications if they do not materially affect the capability of bidder to perform the contract.
- 14.** If CEL discovers at any interval of time that the SI had shared any faulty/forged information with CEL then CEL may black list the firm or will be free to take any legal action against the SI as per Law of the Land.

RFE NO. C-2(b)/EOI/500/198/2017

- 15.** In case, CEL ask for the missing documents or any other enquiry related to this RFP, the firm will have to submit the reply/documents within 10 days or it will be considered that the SI is not interested for empanelment in CEL, hence the SI file will be closed.



RFE NO. C-2(b)/EOI/500/198/2017

RFE No.C-2(b)/EOI/500/198/2017

Annexure –'B'

RFP ACCEPTANCE LETTER
(To be given on Company Letter Head)

Date:

To,

Sub: Acceptance of Terms & Conditions of Tender.
REF Reference No:

Name of RFE -

Dear Sir,

1. I / We have downloaded / obtained the tender document(s) for the above mentioned 'Tender/Work' from the web site(s)namely:_____

as per your advertisement, given in the above mentioned website(s).

2. I / We hereby certify that I / we have read the entire terms and conditions of the tender documents from Page No. _____to_____ (including all documents like annexure(s), schedule(s), etc ,) which form part of the purchase order agreement and I / we shall abide hereby by the terms / conditions / clauses contained therein.

3. The corrigendum(s) issued from time to time by your department/ organization too have also been taken into consideration, while submitting this acceptance letter.

4. I / We hereby unconditionally accept the tender conditions of above mentioned tender document(s) /corrigendum(s) in its totality / entirety.

5. In case any provisions of this tender are found violated, then your department/ organization shall without prejudice to any other right or remedy be at liberty to reject this tender/bid including the forfeiture of the full said earnest money deposit absolutely.

Yours Faithfully,

(Signature of the Bidder, with Official Seal)

Format for submission of Vendor Data

1.	Name of vendor			
2.	Registered Address			
	Postal Code		Company's Year of Establishment	
	Company's nature of business		Company's Legal Status	
	Registration No.		Phone:	
	Fax No.		Website:	
	Name of Proprietor/ CEO/Chairman			
	Phone/Mobile No.			
	Email id			
3.	Factory Address			
	Phone No.			
	Fax No.			
	Email id			
4.	Delhi/NCR Address (if any)			
	Phone No.			
	Fax No.			
	Email id			
5.	Correspondence Address			
6.	Name of Contact Person for this tender			
	Designation			
	Date of Birth			
	Phone/Mobile no.			
	Fax No.			
	Email id			
7.0	Sales Tax related information			
7.1	TIN No.			
7.2	L.S.T. No.			
7.3	C.S.T. No.			
7.4	Sales Tax Exemption No. (if any)			
8.0	Income Tax related information			

RFE NO. C-2(b)/EOI/500/198/2017

8.1	PAN No.	
8.2	PAN reference no. (in case PAN applied for)	
8.3	PAN Status (in case PAN applied for)	
9.0	Excise duty related information	
9.1	ECC No.	
9.2	Range	
9.3	Collectorate	
10.	Registration No. with Directorate of Industries	
11.	SSI/MSE Reg. No. (if Small Scale Industrial Unit)	(Please enclose certificate from DIC/NSIC along with Certificate from registered CA with value of plant and machinery)
12.	Is MSE/SSI is ST/SC?	Yes / No (please enclose relevant certificate as proof)
13.0	Bank related information	
13.1	Bank name	
13.2	Branch name	
13.3	Bank address	
13.4	Bank phone no.	
13.5	Bank fax no.	
13.6	Bank MICR Code (9 digit)	
13.7	RTGS-IFC Code	
13.8	Account type	
13.9	Account no.	
13.10	Swift Code	

Correspondence with respect to this tender may be address to Mr/Ms at email id and mobile no.....

I/We accept that CEL may send SMS and/or email regarding this tender/any other tender, award of contract, purchase order(s) and/or any other information on any/all mobile nos. mentioned in this vendor data sheet.

I/We certify that the information given herein is correct to the best of my knowledge and belief.

Signature of Proprietor/CEO/Chairman/Authorized Person

Seal of the company/concern

BANK GUARANTEE

To
Central Electronics Limited,
A Public Sector Enterprise,
4, Industrial Area,
Sahibabad – 201 010 (U.P.)

1. As agreed by parties and by the Letter of intent No.....dt..... (the “Contract”) issued by **Central Electronics Limited, 4 Industrial Area, Sahibabad-201010** (the “buyer”) empanel M/s.....for sales & marketing of its product as indicated in the above LOI and unreservedly accepted by**Regd. Office at.....& work at** (the “seller”) The seller has agreed to sell, supply and deliver the product of such specifications, qualitatively and quantitatively and for such consideration and subject to such covenants, condition and stipulation as provided in the contract/purchase order including but not limited to a stipulation that the Seller shall furnish to the Buyer an irrevocable and unconditional Bank Guarantee for Rs.10 Lacks in favour and to the satisfaction of the Buyer to ensure the due performance of all its obligations and liabilities by the Seller under and in terms of such contract.
2. Accordingly, in consideration of the premises, and other good and valuable consideration..... (the “Bank”) having its head office at undertakes assures and agrees with the Buyer as follows:-
 - a) The Bank, as primary obligor and not merely as surety, hereby irrevocably, unconditionally and absolutely guarantees, as a continuing guarantees, to the Buyer (its successors and assigns) full complete and prompt performance of the obligations and liabilities by the Seller, including but not limited to the financial liabilities of the Seller to the Buyer for any payment, repayment, refund or otherwise of any money, or any other dues claim or demand of the Buyer against the Seller (Collectively called the “Guaranteed Obligation”).
 - b) The bank hereby further irrevocably and unconditionally guarantees and undertakes to the Buyer that if the Seller, in any manner, defaults in the performance or in making any payment, repayment or refund of any Guaranteed Obligations, then the Bank shall without demur upon the first demand by the Buyer, pay to the Buyer forthwith in full the amount due to or claimed or demanded by the Buyer from the Bank without any deduction and withholding and free from any claim by the Bank or any other person. The obligations of the bank hereunder shall be absolute in all respects and the demand so made by the Buyer shall be conclusive and binding on the Bank, regardless of any dispute, difference of proceeding pending or threatened between the Buyer and Seller or any other person in Court of Law, arbitration or otherwise.
 - c) It is a strict condition of this Guarantee that the Bank shall not be discharged or released from the Guaranteed Obligations undertaken by it, nor shall the Bank’s liabilities and obligation hereunder diminish, by virtue of any new arrangements between the Buyer and the Seller or any variations in the contract mutually made, or any indulgence or forbearance by the Buyer to the Seller at any time as regards any of the Guaranteed Obligations with or without knowledge or consent of the Bank, provided that in no case the financial liabilities of the Bank shall be increased without its prior concurrence.
 - d) This Guarantee shall not be released by the Seller furnishing to the Buyer any other security under and in terms of the contact nor shall the Buyer be obliged to purse such security as a condition precedent to exercising any of its rights hereunder.
 - e) This Guarantee shall come into force from the date of issuance i.e. ___/___/____. The Guarantee shall remain valid and effective up to ----/---/--- until the Seller duly and fully performs and completes all its financial and other obligations under and in terms of the contact, or the Guaranteed Obligations are discharged by the Bank hereunder, whichever is earlier.
 - f) This Guarantee shall not be discharged or be rendered ineffective by change in the constitution of the Bank or Buyer or the Seller and shall nevertheless continue to be binding on its respective successor-in-interest or assign. Nor shall this Guarantee be discharged by the Buyer recovering its dues, claims or demands partially from the Bank in respect of any of the Guaranteed Obligations hereunder. This Guarantee is and shall always be deemed to be a continuing Guarantee.
 - g) This Guarantee shall be governed by and construed and interpreted in accordance with the laws and courts in **New Delhi** shall have exclusive jurisdiction in this regard.
3. Notwithstanding anything herein contained the maximum financial liability of the Bank shall not in any circumstances exceed Rs.....

Notwithstanding anything contained herein above:

- I) Our Liability under this Guarantee shall not exceed Rs..... (Rupees only).
- II) This Bank Guarantee shall be valid up to and including --/--/--.
- III) We shall be liable to pay any amount under this bank guarantee or part thereof only if we receive a written claim or demand under this guarantee on or before --/--/--.

Place:

Date:

Signature of the Bank with seal

Full address of Bank:

.....

Witness:

1) Name: _____ Signature _____

2) Name: _____ Signature _____